

The Pike: Where **Comfort** **Meets Security** in Style

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People are ecstatic about The Pike – the new 150+ apartment home complex in Newington, Connecticut that opened its beautiful doors just a few months ago.

“I like The Pike because of its all-around better construction,” explained resident Michael Triplett. “It’s a well-built building – the flooring, the trim, and the colors they used – definitely a lot different and nicer than other places I looked at.”

The sense of safety that The Pike provides also makes them feel good about their choice of where to live. “I looked up reviews of other apartments,” added resident Dale Brown. “A lot of people were concerned about safety and other things at those places. I feel very safe here.”

Management is fond of the place, too. One of the many features they and tenants especially appreciate is how simple and secure it is to use the ASSA ABLOY ACCENTRA® Digital access control and integrated DoorBird intelligent video visitor buzz-in solutions that protect them and the property.

The convenience and peace of mind these technologies provide are due in no small part to the door experts at Tull Brothers Inc.

“Tull Brothers has been a contract hardware distributor for ASSA ABLOY and all their products for 25 years plus now,” explained Ralph Allen, Operations Manager. “Working with Bill Peterman at the company by extent has been nothing but positive. Our involvement in this project was providing support for the wiring and installation of all the access control technology and configuring all the locks and readers on the property.”

ASSA ABLOY ACCENTRA® provides a ***comprehensive range*** of high-performance door hardware and integrated digital access control solutions

Peterman is the Distributor Sales Specialist at ASSA ABLOY in Tull Brothers’ region. He said, “Initially, access control for The Pike centered around the ASSA ABLOY ACCENTRA® Digital solution. When the discussion came up about an intercom system, DoorBird was a natural fit.”

Uniquely designed for multi-family housing, ASSA ABLOY ACCENTRA® provides a comprehensive range of high-performance door hardware and integrated digital

access control solutions. For example, nexTouch® smart lock and single credential access solution make it easy for residents of The Pike to enter secured living spaces and building amenities such as the fitness center and other exclusive areas of the property. Tenants simply present an assigned fob or authorized mobile phone credential to get in.

The DoorBird intelligent video visitor buzz-in intercom provides yet another layer of safety for residents of The Pike. Thanks to high-definition video, crisp two-way communication, and the DoorBird, and ASSA ABLOY ACCENTRA® mobile app, tenants can clearly see, talk to, and vet visitors simply with their phone whether from home or far away. DoorBird also integrates seamlessly with ASSA ABLOY ACCENTRA® app and its cloud-based property management software.

“The DoorBird intercom is wonderful and it’s easy,” said Monica Soto, Konover Residential Corporation’s Property Manager for the Pike. “Residents are very happy with it. I am, too, and so is our staff. What we like is being able to see who is out there, have time to talk to them, give them directions, tell them where to meet a resident or deliver a package, and then buzz them in once we’re comfortable with who they are.”

Soto especially likes how effortless ASSA ABLOY ACCENTRA® is to use. “The training was very straightforward. It took literally 30 minutes to learn the system. Within another five minutes, I was navigating the system. There are only a couple of quick steps involved to add (or remove) a resident and their credentials. I can even make changes from home if there’s an issue.”



Soto said that it’s also a breeze for residents to learn how their fob or mobile app works to open an ASSA ABLOY ACCENTRA® smart lock, whether it’s to their own apartment or the other secured openings around The Pike.

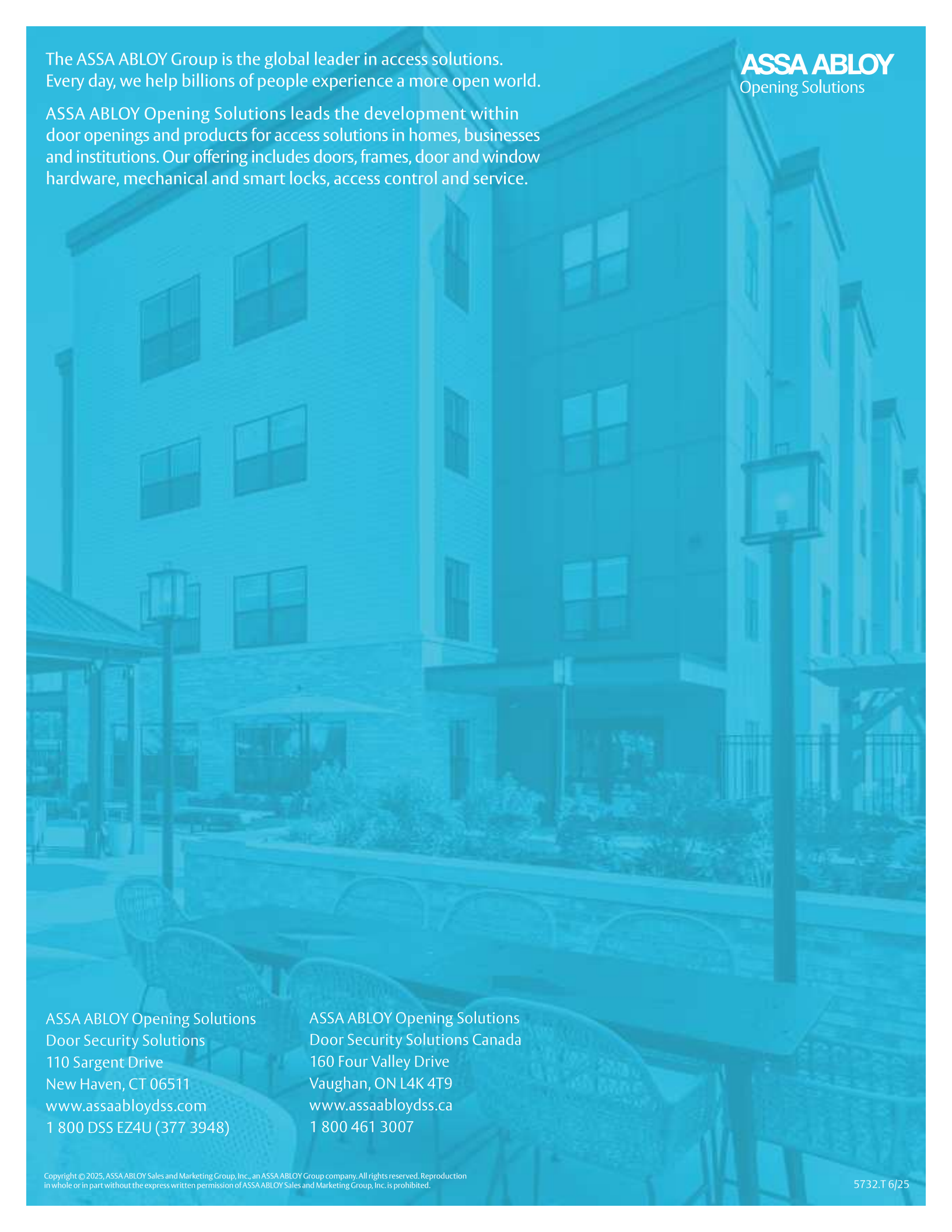
“What I like about the ASSA ABLOY ACCENTRA® solution is that it provides an easy, integrative way for our customers to scale to their needs,” added Tull Brothers’ Ralph Allen. “Such as providing the options of fob, card, and mobile credentials, or the integration of DoorBird and other access control systems like long-range parking permit readers. I also like the immediate on-site support that’s available when necessary by either calling their 1-800 number or from great representatives like Bill.”

Resident Dale Brown simply summed it up this way, “With the electronic security they have here at The Pike, you’re safe!”

**[Watch the video](#) and hear
from those who live and
work at The Pike!**



The **sense of safety** that The Pike provides makes residents feel good about their choice of where to live.



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